MANAGING FOR SUCCESS®

More Productive Employees

Proper guidance and direction often spell the difference between success and failure of an employee as well as a team or organization.

A Complete System

Computers have manuals—*Why Not People?* People are unique and must be managed, coached and supported in a way that capitalizes on their uniqueness. The Managing For Success *Employee-Manager* Software is designed to assess an employee's individual strengths and possible limitations, and to assist managers and supervisors in developing an Action Plan for increasing employee productivity and overall organizational effectiveness.

Get The Right Information

The goal of MFS *Employee-Manager* is to create an environment for increased productivity and improved morale. This creates a win-win situation for both employees and managers.

While gathering valuable information, the program reflects a positive concern for both organizational productivity and the development of the individual.

Computer Generated Report

Based on the individual's responses to the Style Analysis™ Instrument, a personalized computer-generated report details:

- ❑ General Characteristics
- ❑ Value to the Organization
- ❑ Checklist for Communicating
- ❑ Don'ts on Communicating
- ❑ Ideal Environment
- ❑ Perceptions
- ❑ Motivated Style
- ❑ Keys to Motivating
- ❑ Keys to Managing
- ❑ Action Plan

Uses For The Managing For Success System

New Employee Orientation

Get each new employee off to a fast, productive start. Build sound relationships from the beginning.

Revitalizing Present Employees

Open the door for effective interpersonal communications between managers and workers or members of a team. An understanding of individual work styles can assist employees at all levels in working more productively together, and will revitalize the individual and the team.

Coaching and Mentoring

The MFS *Employee-Manager* allows the manager to give feedback to the employee in a style that they can understand and accept. It makes it easy for managers to gain commitment for improving performance and accelerating professional growth.

Conflict Resolution

From time to time people will find themselves in conflict with fellow employees. Finding effective ways to resolve differences is easier when you understand each other's work style preferences.

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